



Facility Management & Packaging Solutions

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May 28<sup>th</sup>, 2019

Dear Independent Chemical Customer,

Independent Chemical Corporation is pleased to announce that Pennsylvania Paper & Supply Co, Inc. has acquired certain assets of the company and that all operations will be functionally merged together with both companies operating as one beginning June 3<sup>rd</sup>, 2019.

Independent Chemical has been serving you since 1975 and is a leader in the regional industrial chemical and specialty equipment marketplace. Pennsylvania Paper & Supply Co. is a locally owned family business and is a leader in facility management and packaging supplies, equipment, and services. We are celebrating our 97<sup>th</sup> year in operation, share the same old fashioned values that you experienced with Independent Chemical, and are confident that our collective team will be able to surpass your needs and expectations in all areas. The strong complementary synergies and combination of our product lines will provide you with a single and convenient source in these dual areas.

Both companies owe their success to our incredible customers, and we would like you to know that for us, it will always be about the customer. We plan to keep your pricing, product and service as they are, and we intend to highlight the best features of both companies moving forward. If anything, due to the size of our combined private delivery fleet and stocking inventory, you will likely see your service levels increase immediately. You will also have the option of placing your product and service orders online, if desired, as well as receiving service through our team of highly experienced facility management and packaging consultants.

Your points of contact will remain the same, and you can use either company's contact information to reach us. Deliveries will be available as you have been accustomed to, and pickups may now be made at our combined warehouse located at 215 Vine St. in Scranton, PA.

Please feel free to contact us at your convenience to review your program and discuss how we can earn more of your business and make your job easier.

Thank you for your continued support and partnership, and we are looking forward to the future and an enduring business relationship.

*Douglas Fink*

Douglas Fink  
President – Pennsylvania  
Paper & Supply, Inc.

*Sandy Rudin*

Sandy Rudin  
President – Independent  
Chemical Corp

*Josh Rudin*

Josh Rudin  
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